

BERKLEY UNDERWRITING PARTNERS

OUTFITTERS AND GUIDES ACTIVITY INFORMATION

In the next twelve months what amount of total receipts do you expect?	\$
In your current twelve month policy period what were your total annual receipts?	\$

Activities Conducted	<input checked="" type="checkbox"/> If applicable	Number of Guides	Number of units (boats, bikes, etc.)	User Days	Receipts
Guided Fishing	<input type="checkbox"/>		XXXXXXXX		
Hunting	<input type="checkbox"/>		XXXXXXXX		
ATV Tours-Guided	<input type="checkbox"/>				
ATV Tours-Unguided	<input type="checkbox"/>	XXXXXXXX			
Snowmobile Tours-Guided	<input type="checkbox"/>				
Snowmobile Tours-Unguided	<input type="checkbox"/>	XXXXXXXX			
Shooting Range	<input type="checkbox"/>	XXXXXXXX			
Lodgings / Cabin Rentals	<input type="checkbox"/>	XXXXXXXX			
Retail Store / Pro Shop	<input type="checkbox"/>	XXXXXXXX	XXXXXXXX	XXXX	
Hiking / Backpacking	<input type="checkbox"/>		XXXXXXXX		
Bike Rentals	<input type="checkbox"/>				
Mountain Bike Riding	<input type="checkbox"/>				
Cycling Tours on Public Roads	<input type="checkbox"/>				
Downhill skiing	<input type="checkbox"/>	XXXXXXXX	XXXXXXXX		
Cross-country skiing	<input type="checkbox"/>		XXXXXXXX		
Dogsled Tours	<input type="checkbox"/>				
Snowshoeing	<input type="checkbox"/>		XXXXXXXX		
Jet ski/waverunner activities	<input type="checkbox"/>	XXXXXXXX			
Jeep Tours or Airborne Tours	<input type="checkbox"/>				
Boating	<input type="checkbox"/>				
Freshwater Tubing	<input type="checkbox"/>				
Kayak Tours / Rentals	<input type="checkbox"/>				
Scuba Diving	<input type="checkbox"/>		XXXXXXXX		
Waterskiing	<input type="checkbox"/>	XXXXXXXX	XXXXXXXX		
Whitewater Rafting	<input type="checkbox"/>				
Paintball Activities	<input type="checkbox"/>	XXXXXXXX	XXXXXXXX		
Survival training, "Boot camp," rehab, or other social service activity	<input type="checkbox"/>		XXXXXXXX		
Conducted operations outside the United States	<input type="checkbox"/>		XXXXXXXX		
Climbing wall	<input type="checkbox"/>	XXXXXXXX	XXXXXXXX		
Rock climbing	<input type="checkbox"/>		XXXXXXXX		
Horseback Riding	<input type="checkbox"/>				
Hayrides, sleighrides, Wagon rides	<input type="checkbox"/>				
Youth Camps or Programs	<input type="checkbox"/>	XXXXXXXX	XXXXXXXX		
Other - please describe	<input type="checkbox"/>				

Do you require every guest to sign a waiver? Yes No
 Do you require guests to complete a health and physical fitness form? Yes No
 Do you have a webpage or a brochure? Webpage Yes Brochure Yes
 How long have you been in business? _____
 If your business is less than 3 years old, how many years of prior experience do you have? _____

Do you hire other firms (guide firms) as sub-contractors? <input type="checkbox"/> Yes <input type="checkbox"/> No
If the answer above is Yes, what activities do you sub-out? _____
If you hire other firms as sub-contractors, do you require proof of insurance from them? <input type="checkbox"/> Yes <input type="checkbox"/> No

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If you sub-contract work, please list the sub-contractor firms below:

Guide Information Please list below the guides who work for you

Name	Age	Years Experience	Credentials including First Aid Qualifications

Do you operate a guide apprentice type of program before adding a candidate guide to your team? Yes No

What type of background checks do you perform before adding a candidate guide to your team? MVR check Drug Testing Other : _____

Lodging Information Check here if you do not provide Lodging ⇒ Not Applicable

Do all guest units contain smoke alarms? Yes No

Total number of units for guest rental

Maximum guest capacity?

Do you operate a restaurant on the premises? Yes No If " Yes" do you sell or provide beer, wine, or liquor to guests? Yes No

Do you have swimming? Check all that apply: Swimming pool - yes Swimming area - yes No Swimming

If you have swimming, do you have a diving board? Yes No

If you have a swimming pool, is it entirely fenced with a self-closing gate? Yes No

RV Parks and Campgrounds: How many RV sites and campsites do you have available?

Store Information Check here if you do not operate a Store ⇒ Not Applicable

Total Sales from your store operations?

Are you licensed to sell firearms and ammunition? Yes No

What types of products or services do you sell? Please check off those which apply.

- General Store
- Package Beer, Wine, Liquor
- Archery Equipment Sales or Rental
- New Gun Sales
- New Ammo Sales
- Ski Equipment Sales
- Ski Equipment Rental
- Tree Stand Sales
- Used Gun Sales
- Reloaded Ammo Sales
- Fishing Equipment Sales
- Fishing Equipment Rental
- Tree Stand Rental
- Gunsmithing, Repair/ Restoration
- Other Describe _____

Hunting Information Check here if you do not engage in hunting ⇒ Not Applicable

What percentage of your hunting operations are unguided? %

What type of game is hunted? Deer Elk Bear Turkey Waterfowl Upland Birds Hogs Other Describe _____

What is your maximum guest to guide ratio? Guests to Guides

Maximum number of hunters in any one trip?

Do you operate drop camps? Yes No

Do your drop camps include livestock? Yes No

Are tree stands or other elevated stands used? Yes No If yes, are safety harnesses required? Yes No Do you furnish or sell safety harnesses? Yes No

HUNTER TRANSPORTATION

Below please check off how you transport hunters and how many of each type you use.

<input type="checkbox"/> ATV s How many? _____ Are helmets required? <input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Horses How many? _____	<input type="checkbox"/> Snowmobiles How many? _____ Are helmets required? <input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Boats How many? _____	<input type="checkbox"/> Other - Describe How many? _____
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Bicycle Information Check here if you do not engage in bicycling ⇒ Not Applicable

On tours what is your maximum number of bicyclists? _____	Maximum number of tours on any day? _____
Are helmets required? <input type="checkbox"/> Yes <input type="checkbox"/> No	Number of guides on a tour? _____
Below please advise estimate of percentage of tours conducted: _____	

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Do you sell or provide helmets? Yes No | % on public roads % Off Road (Should sum to 100%)

Do you pre-screen guests to determine their ability and physical condition before riding? Yes No

Do guides carry communication devices with them on tours? Yes No If yes, please describe below:

Watercraft Information

Check here if this does not apply to you ⇒ Not Applicable

How are watercraft used in your business? (Check all that apply) Rented for waterskiing or similar tubing Guided fishing trips To transport hunters Provided/rented for use in other guided activities Rented out for unguided activities Other Please Explain _____

On what bodies of water do your guests use watercraft? Rivers Lakes Ocean Bays/Inland waterways
 If you checked Rivers above, what classes of rivers are included? Class I Class II Class III Class IV Class V
 When you provide watercraft, do you include the necessary number of lifevests (PFDs)? Always Most of the time

General Information

Do you rent watercraft to others? Yes No Are lifevests (PFDs) a required part of the rental? Yes No
 If you rent out watercraft, what boats do you rent out? Kayaks Canoes Rowboats Driftboats Sailboats Tubes Jetskis/Waverunners Paddleboats Trolling boats Power boats shown below

BOAT SCHEDULE - POWER BOATS LIST BOATS BELOW (If more than five please attach a separate schedule.)

Length	HP	Year Made	Make & Model	OB / IB / IO	#Pas-sengers	%G (guided) %U (unguided)
						%G %U
						%G %U
						%G %U
						%G %U
						%G %U

BOAT SCHEDULE - NON - POWER BOATS

Boat Type	Maximum available for use	Average Usage	%G (guided) %U (unguided)
Canoes			%G %U
Kayaks			%G %U
Tubes / Rafts			%G %U
Other boats Describe:			%G %U

How many guides engage in non-power boat activities? _____

Equestrian Information

Check here if this does not apply to you ⇒ Not Applicable

Do you provide a written safety and procedure manual to all guides and staff? Yes No

If you answered Yes to the previous question, please attach a copy your manual to this application.

Total number of horses available for guest use?

Maximum number of horses permitted to be in use at any one time?

Average number of horses usually in use by guests on most days?

What is the age of the youngest rider you will permit on a horse?

Do you provide helmets if a rider wants one but did not bring one? Yes No

Do you allow double riding? Yes No

What percentage of your guests ride using an English Saddle % or Western Saddle %

How many guides engage in equestrian guiding?

What percentage of your equestrian operations are unguided % versus guided %

What is the maximum number of guests in ratio to guides on guided equine tours.

If you offer pony rides, please check below all which apply: ⇒ Not Applicable

- Trail Rides Riding Ring Hand Lead Other-Describe: _____

Do you require guests to complete a physical fitness form prior to riding? Yes No

Do you assess guest riders' skill levels before allowing them to ride? Yes No

Do guides carry communication devices with them on tours? Yes No If yes, please describe below:

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Check off or list below reasons which would cause you to prohibit someone from riding a horse?

- Weight Poor Health Age Other-Describe:
 Pregnancy Alcohol or Drug use Weight

Of the horses on your property

How many belong to your family ? and how many are boarded for a fee?

Below, please check those activities which you teach or allow your guests to participate in: ⇒ Not Applicable

- Dressage Cattle Drives Hay Rides Inoculations Horse Racing
 Barrel Racing Cattle Roping Sleigh Rides Handling Livestock Horse Jumping
 Team Penning Cattle Branding Buckboard / Buggy Rides Other-Describe

Do you allow guests to handle, rope, or brand livestock? __ Yes __No

If you conduct cattle drives, please answer these questions below:

Maximum Distance: Maximum Duration

Maximum number of wranglers in ratio to guests:

If your business conducts Rodeos/Gymkanas, what types of activities do you allow your guests to participate in?

Prior Loss Information

Date of Loss	Description of Incident	Amount Paid / Reserved
		\$
		\$

Are you aware of any incident not shown above, which may lead to a claim? __ Yes __No

If Yes, please describe:

Other Business Pursuits

Do you have other business pursuits for which coverage is not requested here? __ Yes __No

If Yes, please describe:

FRAUD WARNINGS

COLORADO

It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance, and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

FLORIDA

Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree."

MASSACHUSETTS, NEBRASKA, OREGON AND VERMONT

Any person who knowingly and with intent to defraud any insurance company or another person files an application for insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and may subject the person to criminal and civil penalties.

